

## **Jessica Molla ~ Grants and Fundraising Consultant**

### **Rising Sun Solutions LLC**

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I partner with grassroots nonprofit organizations to build sustainable funding strategies, secure grants, and develop the financial resources that support mission-driven work.

### **Selected Results**

- 85% funding success rate across foundation / government grant proposals.
- Secured \$1.5 million federal and state grants to support public education.
- Managed portfolios of up to 40+ active foundation / government grants.
- Provided 20+ nonprofit organizations with fundraising and grant writing support.

### **Areas of Expertise**

#### **Fundraising Strategy**

- Annual development planning
- Fundraising assessments
- Donor campaign strategy
- Individual giving programs
- Major donor cultivation
- Foundation relationships
- Corporate sponsorships

#### **Communications & Storytelling**

- Case for support language
- Donor communication templates
- Annual impact reports
- Fundraising appeals
- Marketing and branding
- Press releases
- Organizational messaging

#### **Grant Development**

- Funding prospect research
- Foundation proposals
- Federal and state proposals
- Grant budgeting
- Grant management
- Reporting and compliance

#### **Organizational Development**

- Strategic planning
- Executive leadership support
- Board engagement
- Project management
- Cross-sector collaboration
- Fundraising systems

### **Education**

#### **University of California, Santa Cruz**

Master of Fine Arts

Bachelor of Arts, Cultural Studies